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# The Emotional Tone Scale



## Synopsis

The Emotional Tone Scale How often have you heard someone say, "I don't understand him"? Sometimes irrational, unforeseen acts seem to be the norm among our fellows. The fact is, there has never been a workable method to invariably predict human behavior until now. L. Ron Hubbard developed just such a method, and it is applicable to all people, without exception. With this data, it is possible to accurately predict the behavior of a potential business partner, employee or friend before you commit to a relationship. The risks involved in human interaction can be avoided or minimized when you can predict how people will behave. By understanding and using the information in this booklet, all aspects of human relationships will become more productive and more fulfilling. You will know who to associate with, who to avoid, and you will be able to help those who are mired in uncomfortable situations with others. Imagine knowing, after a very short time, how people are likely to behave in any given circumstance. You can. \* Do you feel let down by others? \* Who do you trust and how do you know who to avoid? \* How can you better predict behavior? For the solutions and answers to these situations, buy and read this booklet.

## Book Information

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## Customer Reviews

This little book has been really helpful to me in dealing with others. It explains where people are at emotionally - how to tell where they are at - and how to get your communication across to them. I took communications courses in college, and this information has been far more valuable to me, in terms of practical use. If you have ever experienced trying to communicate with another person - and ending up feeling like understanding just didn't come about, no matter how hard you tried - then get

this booklet! It explains why this happens, and how to overcome the barriers. It's universal, too - you don't need to give someone a lengthy personality quiz to understand them better! Just by observing the person you can figure out how to communicate with them. It's a gem of a book!

You can actually predict what people are going to do and say, whether they are going to rip you off or not and many other things about them. If I had known and applied what is in this booklet it would have saved me \$150,000 in actual money lost. I won't make that mistake again. Did you know that you go up and down an emotional tone scale that is similar to a musical scale? You do and so do others. You can find where you are on this scale and how to improve your position. If one were to study this booklet he or she would have far more success in deciding who to have a relationship with and Men and Women would not be such a mystery for each other.

Use this all the time outside the Church of Scientology.

This is something I never looked at before - being able to predict what someone will do based on their emotional tone. It gives you a way to anticipate the actions and reactions of other people and not be let down or sucker punched by others as I have been from time to time.

Book arrived in perfect condition at great price. Am enjoying the book a lot. You can recognize a lot of friends by their tone using this book. Fascinating.

I found this little book to be a magnificent reference in that it is immediately usable in the understanding of people. It can be put into immediate use once you read it and that is one of the appealing characteristics about Hubbard's work, it is usable. Not only that, it works and it is simple! Anyone who works with people in any fashion will find this book extremely useful.

Very interesting books. I purchased it for my daughter n law. She has a 6 year (My grandson) I worry about his well being so I gave her the book. I recommend it to any parent.

Very interesting. You'll be able to analyze most people instantly after reading this.

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Emotional Intelligence: A Practical Guide For Emotional Skills And Interpersonal Communication (Emotional Intelligence, Emotional Skills, Interpersonal Emotions, Mindfulness) The Emotional Tone

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